



DIGI News Bulletin

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- Teraoka/DIGI presented at EuroShop and Supermarket Trade Show
- New products DS-788 and DS-520 series have a good start
- AW-3600CPR installed in Russia and Lithuania
- Ahold selected DIGI for six newly opened Hypernova in Poland
- SM-90EB work in all direct sales applications at Stop & Shop
- DIGI penetrated into China Wal-Mart
- The latest progress of DIGI food industrial products

Teraoka/DIGI's latest innovations successfully demonstrated at EuroShop and Supermarket Trade Show

EuroShop,
February 23-27
at MesseGelande
in Dusseldorf

DIGI Deutschland GmbH did a very good job organizing DIGI's participation with the cooperation of Teraoka/DIGI group companies. The full line of DIGI scale and printer systems was presented, including the new PC scale printer and wireless network system with the latest technology.

EUROSHOP

Supermarket Trade Show,
March 5-8 at Tokyo Big Sight

Teraoka's booth at the Supermarket Trade Show spotlighted Teraoka's total solution for store operations. The T@web, Teraoka's innovative web-based information system for store operations, was presented linking the total line of Teraoka store equipment such as the new POS register Web-2100 (Linux based), Electronic Shelf Label and POP printers as well as Teraoka's leading weigh-wrap system and scale printers. The water purification system Ecoa series - another of Teraoka's new business lines - was also presented as an example of customer satisfaction services provided by stores.

SUPERMARKET TRADE SHOW

Congratulations for the smooth transition to the Euro

Teraoka/DIGI and DIGI distributors cooperated for a smooth change to the single European currency, the Euro, from January 1st in 2002.



Austria
Belgium
Finland
France
Germany
Greece
Ireland
Italy
Luxembourg
The Netherlands
Portugal
Spain





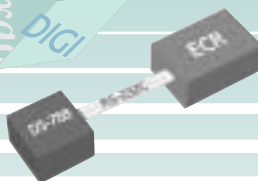
DS-788 Series Price computing scale

DS-788 Series assure an economical solution for accurate, fast and friendly sales transactions as both a price computing scale as well as a checkout scale.

- Bright LED display
- Preset keys
- Weighs up to 30kg
- Rechargeable battery
- RS-232C interface for linking to POS/ECR systems
- Flexible variation models: Pole type, Bench type and Remote display type

Shi Guo Xing, Managing Director of Shanghai Teraoka Electronic Co., Ltd. (STE) is confident to say, "Thanks to the DS-788 user-friendly features, the DS-788 has been welcomed in the worldwide market. In China, more than 24,000 units of DS-788's have been installed in the short time since it

was launched, and over 3,500 units in other countries. In Belgium, the DS-788 was already kicked off to a good start and soon will be introduced in other European countries including Greece, Poland, Norway and et al."



DS-788B



DS-788P

Reported from Belgium

New price computing scale DS-788 off to a good start in Belgian market

Since being released in the latter part of 2001, the DS-788 series has been successfully marketed in Belgium. Leon Van Besauw, General Manager of DIGI CARRIN nv reported the news, "At first, the DS-788 series

was developed timely with Euro function to be ready for the currency change that started on January 1st in 2002. The DS-788 series was well presented at the exhibition, thanks to the design and 8 preset keys and high

reputation of the reliable brand."

More than 1000 units of DS-788's were already installed and mainly used in bakeries.

DS-520 Series Excellent IP65 certified waterproof scale

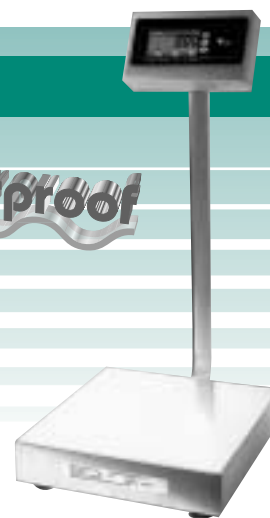
DS-520 Series will provide a variety of models for optimum selection, with style flexibility and a wide range of scale platform sizes and capacities. The USA and Thailand are both off to a good start marketing the DS-520 series. Please contact your DIGI distributor for details.



DS-520D/520E



DS-522



DS-520DP/520EP

**DIGI
WORLDWIDE
SALES ACTIVITIES**

**Sales news from
Lithuania**

AW-3600CPR made its debut in Lithuania, at Vilniaus Paukstynas AB, the largest poultry processor

Egidijus Klimasauskas, Sales Manager of Vilkasa UAB, reported their successful sales.

“Two units of AW-3600CPR’s, the Integrated In-line Weigh/Wrap/Label system were installed at Vilniaus Paukstynas AB, in the middle of December, after a tough competition with other well-known brands. The key factors that persuaded the customer are:

- Integrated system for weighing/wrapping/labelling, leading space saving design
- In-line design for smooth operation
- High wrapping speed – 30 packs/min.
- Easy operation including automatic label application system
- Possibility of future integration to network in factory via TCP/IP

“We have worked closely with the customer since 1996. Last year we had our first DIGI installation with the MI-2600. Since then units of FX-3600XL, AW-3600CP, DPS-3600 and SM-80 have been added to DIGI’s installation at Vilniaus Paukstynas. Now two units

of AW-3600CPR Twin labeller type were installed.

“We think that the sales of AW-3600CPR are thanks to the high evaluation of DIGI by the customer; good experience with DIGI products, our reliable after-sales support backed by high technical knowledge and service support for their technical engineers.

“The two units of AW-3600CPR’s marks the first installation in Lithuania for this type of wrapper. I am sure this instal-

lation will help us to sell AW-3600CPR to other chicken factories. Also this wrapper is a good solution for the backroom operation of hypermarkets and supermarkets.”



Egidijus Klimasauskas (2nd from left), VILKASA’s Sales Manager for weigh labeling equipment and Audrone Indrasiute (4th from left), Deputy Manager of Packing Department.

**Sales news from
Belarus**

Minsk Meat-Processing Plant installed AW-3600CPR



Vitaly Podshivalov, General Manager of Service Plus Co.,

Service Plus At Co., Ltd. (Service Plus) was featured in DNB No.44 for their dynamic launch of DIGI in Russia. Now they have another success story - the debut of AW-3600CPR in the Belarussian market.

Vitaly Podshivalov, General Manager of

Service Plus mentioned the key point of the sales, “Full automated in-line weighing, wrapping and labelling design of the AW-3600CPR was evaluated highly when compared with other brand equipment”. He continued to emphasize another most effective point, “the representatives of

Service Plus and Minsk Meat-Processing Plant visited Yakudo Plus Sp. z o.o., Polish DIGI distributor, where the machine was demonstrated well.

At the same time, we visited the supermarkets to watch the operation of the machine. The customers assured that DIGI equipment meets their requirements in complete size and had a very positive image not only of AW-3600CPR but also DIGI’s other products and DIGI’s family strength.”

This first installation is very important for the Belarussian market. Many food industry enterprises are interested in

weigh-wrapper equipment.

Vitaly Podshivalov feels confident about surpassing the sales of 2001 for DIGI products including AW-3600CPR, FX-3600XL, SM-80 series and DS-685 series in 2002.



From left to right: Dmitri Tabachnik (Project Manager of Service Plus), Hiro Nakazato (Sales Manager of Teraoka Tokyo) and Vladimir V. Stepanchuk, (Head of Sales Dept. of Service Plus) at Business Forum “Food Director” held at Holiday Inn, Moscow on February 1st to 3rd



DIGI®

Searching for a New Balance Searching for



Sales news from Argentina

Compania Hasar S.A.I.C, penetrates DIGI into Argentine



Ricardo Sanjurjo, Vice President and CEO



Luis Tarrío, Commercial Manager

Compania Hasar is the leading company in Argentina's retail industry. Hasar has worked to realize their customer's demands, backed up with Hasar's high-level of technical knowledge. Their nationwide distribution network provides customers with the high touch sales and service support. DIGI products such as SM-80SX, SM-90 and AW-3600AT have been evaluated well in the markets.



Account executive members

Hasar's customers include Carrefour, Coto, Disco, Los 2 pibes, Supertodo, El quijote and Carnecom.



Sales news from Poland

Ahold selected DIGI for six newly opened Hypernova

From September to November this past fall, Ahold opened six hyperstores – "Hypernova" in Poland and all six selected DIGI totally: from their backroom operation to counter sales, Mariusz Jamro, Vice President of Yakudo Plus Sp. z o.o. announced proudly.

Among them, Hypernova in Bielsko-Biala opened on November 21, 2001 was built in the first commercial center owned completely by Ahold. The opening banquet was visited by Jacquot Boelen - President of Ahold Polska and Nic Wolf - President of Ahold Real Estate Europe.



Hypernova staff with FX-3600XL/C



Hypernova staff with SM-90P at Grill Corner



Marek Kuryatto (right), President of Yakudo Plus shaking hands with Mariusz Barycki, Director of IT Dept. of Ahold Polska during opening banquet in Hypernova Bielsko-Biala

DS-682H installed at Hit

6 units of DS-682H's, hanging price computing scale are operated in two stores of HIT – German Hypermarket. This is the debut of DS-682H in Polish market.





Sales news from USA

DIGI SM-90EB will work in all direct sales applications at Stop & Shop

John Baumann, President of NBI rushed to inform Teraoka Tokyo of their remarkable sales to Stop & Shop (Ahold group). As 2001 drew to a close, NBI secured sales of an additional 500 SM-90EB's. This has a big meaning of "100% DIGI scales in 332 Stop & Shop stores in all direct sales applications".

scales in all existing Stop & Shop stores and upon completion will mean that Stop & Shop is using 100% DIGI scales in all their direct sales applications.

Additionally, NBI had to develop with Stop & Shop a computer interface driver that would connect the SM-90EB to the existing Stop & Shop computer support system. A full range of labels and label formats had to be developed and produced. Of course all aspects of the scale, scale operation and computer support had to be fully tested before the first scale was installed.

"The installations started on January 21st and will be completed soon. NBI feels very proud to say that this order marks the final completion of this process and has proven that DIGI products can perform the highest level of expectation." (reported by John Baumann)



"On December 15, NBI received an order to install 500 SM90-EB's into 50 existing Stop & Shop stores in the New England area. This order will complete the conversion to DIGI retail

"This project started over two years ago and was begun in order to implement a Frequent Shopper Discount program (FSD) chain-wide. The previously installed scale equipment could not produce labels that would promote FSD or loyalty card promotions. As a result, Stop & Shop had a need to replace all their retail scale equipment. Through the combined efforts of Teraoka Tokyo, Teraoka Singapore and NBI, we were able to succeed in winning the contract to supply these scales - SM-90EB. This involved scale software modifications to properly implement the FSD label program.

Sales news from France

Successful sales of price computing scales, achieving over 2000 units in 2001

Pierre Ferron(left), Sales Director of DIGI France with Bruno Drouault, Owner of B3C

Renald Ringuette, Managing Director of DIGI France S.A. reported about their fruitful sales of DS-685B, price computing scale.

"In 2001, we marketed more than 2000 units of DS-685B's. The figure recorded the big increase compared to last year. The success in 2001 is first due

to the DS-685B's compatibility to Euro. The other important point is that we have a reliable partner, B3C. Mr. Bruno Drouault, owner of B3C, has a successful marketing strategy, including advertising in a bakery magazine targeted directly to bakeries.

"This year, we also have a bright figure

at this early stage. I am sure that DIGI price computing scales will be successfully marketed with the cooperation of DIGI dealers, including B3C that has penetrated into individual shops."



DS-685B

Sales news from Australia

DIGI in Australia

David Wilcox, Senior Executive of W.W. Wedderburn Pty. Ltd. reported their most recent successes.

Wedderburn wins Supply Agreement with Coles Myer Limited Australia.

Following arduous negotiations carried out over a period of more than six months, Wedderburn team have been successful in winning a multi year supply agreement with one of Australia's largest grocery retailers Coles Myer Limited (CML). CML's combined (Coles and BI-LO) supermarket chains make up approx. 34% of the Australian grocery market. CML also has interests in Fast Food, Liquor, Clothing and Department Stores which combined turnover in the order of

16% of the total Australian retail market.

Coles and BI-LO Supermarkets offer a complete range of grocery and fresh food items including Delicatessen, Seafood, Fresh Meat, Fresh Produce and Bakery lines. DIGI products supplied include SM-90 series serving counter weigh labellers, DPS-3600 prepack weigh labellers, DP-90 bakery labellers, DS-688F & DS-770 customer courtesy scales and goods inward check weighing platform scales.

The keys to winning the supply agreement were the combination of quality DIGI products, Wedderburn's own national field service network, strong technical and IT support, well proven product reliability and value for money.

The Supply Agreement was conducted by the then newly formed CML Strategic Procurement Group and negotiations were extremely tough, however Wedderburn are proud to have been chosen preferred supplier to CML in Australia.

BI-LO chose DIGI AW-3600AT for their highest fresh meat turnover stores in 9 separate locations nationwide

BI-LO originally carried out a short trial in their South Australian state office involving the Wedderburn Adelaide Team. Then commencing in April 2001 a further 4 month trial was conducted at a high turnover store located in Melbourne, Victoria where the BI-LO National Office is based for their Senior Management to evaluate the suitability and reliability of the AW-3600AT in their prepack environment.

After a short period of time BI-LO management were amazed at the approx. 15% increase in Fresh Meat turnover. This great result was due firstly to the high productivity by AW-3600AT, and the showcases could be now easily and consistently kept stocked with the complete range of products. Secondly, the very much enhanced presentation of the finished weighed, wrapped and

labelled products on display provided greater appeal to shoppers.

As expected the AW-3600AT performed reliably over both trial periods. In addition to these key points, improved occupational health and safety for BI-LO staff, seamless IT integration and Wedderburn's (second to none) national network of field service support were important considerations for BI-LO choosing the AW3600AT.

A big thank you to the Wedderburn Adelaide and Melbourne Teams for ensuring the trials went without a hitch.



David Wilcox, Senior Executive of W.W.Wedderburn Pty. Ltd (left) with Michael Parisi, Service Technician (right) who worked along with Service Technician Peter Sachse (not photographed), were involved in the final successful four month Melbourne based trial.



Anthony Gildea, State Manager of South Australia (left) and Stuart Temby, Service Manager of South Australia (right) along with Technician Andrew Dawes (not photographed) were heavily involved in the initial Adelaide based AW-3600AT trial.



DIGI®



Sales news from **DIGI in China**

Shi Guo Xing, Managing Director of Shanghai Teraoka Electronic Co., Ltd (STE) reported their latest progress of DIGI in the Chinese market.

DIGI penetrated into China Wal-Mart

Since DIGI installed at the Kun Ming Store in September 2001, DIGI has penetrated and been welcomed in a total of seven newly opened Wal-Mart supercenters: at Fu Zhu, two stores at Xia Men, at Shen Zhen, at Dong Guang and at the newest Fu Zhou store. More than total

200 units of SM-500's and DPS-90's are operated now. All new Wal-Mart supercenters in China are selecting DIGI right now. There were two key factors why the retail giant Wal-Mart selected DIGI. First was STE's perfect sales/service network in China, with their quick response to the customers' service call and second was the features and high quality of DIGI products with trouble-free operation.



SM-500 at candy sales counter of Shen Zhen Wal-Mart Supercenter



Fu Zhou Wal-Mart Supercenter



SM-500's lined up at cooked food sales counter of Dong Guang Wal-Mart Supercenter

DIGI SM scales established a good reputation at national and international supermarkets

In 2001, over 8,000 units of SM scales were installed in China's market, and the new model SM-300 became well accepted in a very short time. In 2002, STE is already off to a good sales start, with 2,300 units of SM scales installed in January alone. Supermarket chains such as Lian Hua, Hua Lian, Nong Gong Shang, Carrefour, Auchan, Wal-Mart, Trust Mart and Su Guo are listed among DIGI customers.

Shi Guo Xing proudly listed the reasons why SM scales were selected.

- DIGI – the first brand for quality and reliability for the retail scales in China now
- Features of SM series; TCP/IP, printing speed
- Full product line of SM series - SM-300, SM-90, SM-500 and their variety of types - Bench/Pole/Elevated/Hanging and display - segment display/dot display/LCD/VFD. They help customers select the best scale for their operation needs.
- Strong dealer networks for after-sales service, and fast delivery by local manufacturing



SM-300 at bread sales counter of Jin Qian Carrefour



Sales news from **Imsispal received a big order from global food retailers**

Imsispal S.A. (Jose Miguel Gomez Herrero, Managing Director), DIGI distributor in Spain, recorded a marvelous sales order from Spanish supermarkets including Alcampo (Auchan group), Supersol (Ahold group) and Eroski. The installation of more than 1000 units of SM-90's, FX-3600XL's, AW-3600's and DPS-3600's were successfully rolled out to a large number of their stores during the six months from July to December, with the cooperation of Imsispal's seven technical engineers. We Teraoka Tokyo, expressed our gratitude to Imsispal for the outstanding technical support and hard work for DIGI in Spain.



Dinner party was held to celebrate the finish-up of the installation



SM-90 at fish sales counter of Supersol

DIGI Europe Ltd. reported the latest progress of DIGI food industrial products

HI/BL-3600 (HI-3600 with Integrated Bottom Labeller)

As the amount of information that is printed on labels increases constantly, many customers divide the information between two labels, one being applied to the top of the pack and one to the underside. Indeed this can be advantageous at the retail outlet, as bottom labels containing the product bar-code can be read without the need to handle the pack and present it to an elevated or side scanner.

DIGI already produces an extensive range of weighing systems with top

labelling capabilities and a separate bottom-labelling unit (BL-3600). The new HI/BL-3600 meets the demands of a system to weigh packs and apply both top and bottom labels and has the added advantage of being compact.

The HI/BL-3600 system uses DIGI's modular labeller in both the top and bottom positions, allowing the widest range of labels to be applied. The product throughput rate of up to 100 packs per minute is maintained.

New Products



3600 Series Ethernet Communications

When a factory installs more than one of the 3600 Series systems, it can be both efficient and cost effective to link the units into a network so that PLU data and processing statistics can be easily transferred.

One of the most popular means of

establishing this communication is to employ an Ethernet link. DIGI Europe Ltd.(DEL) can now supply a Net Controller module for the 3600 Series Systems. This unit is fitted within the control console, providing a trailing connection cable with a RJ45 connec-

tion, which can then be plugged into the factory network.

This allows various combinations of 3600 series machines to be connected with IFIS-3600 via an Ethernet network.

80mm Thermal Printing

DEL can now offer an 80mm (640 dots) thermal head for the 3600 series.

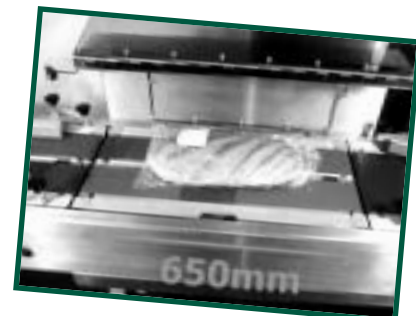
- Compared with a standard 448 dot thermal head this allows up to 40% more data per line to be printed.
- EAN 128 barcodes and human readable text can be printed with up to 26 characters, using 2-dot resolution.
- Trace-ability information, as required within the EC for some products, can be printed.

PM DIGI Oy, Finland has successfully completed the first installation of the MI 3600 with an 80mm thermal head.

Long Scale HI-3600

In response to customer demand, DEL has designed and manufactured a high-speed weigh-labelling HI-3600

with an extended 650mm scale, thus allowing longer packs to be handled.



Essae-Teraoka, leading the weighing revolution in India

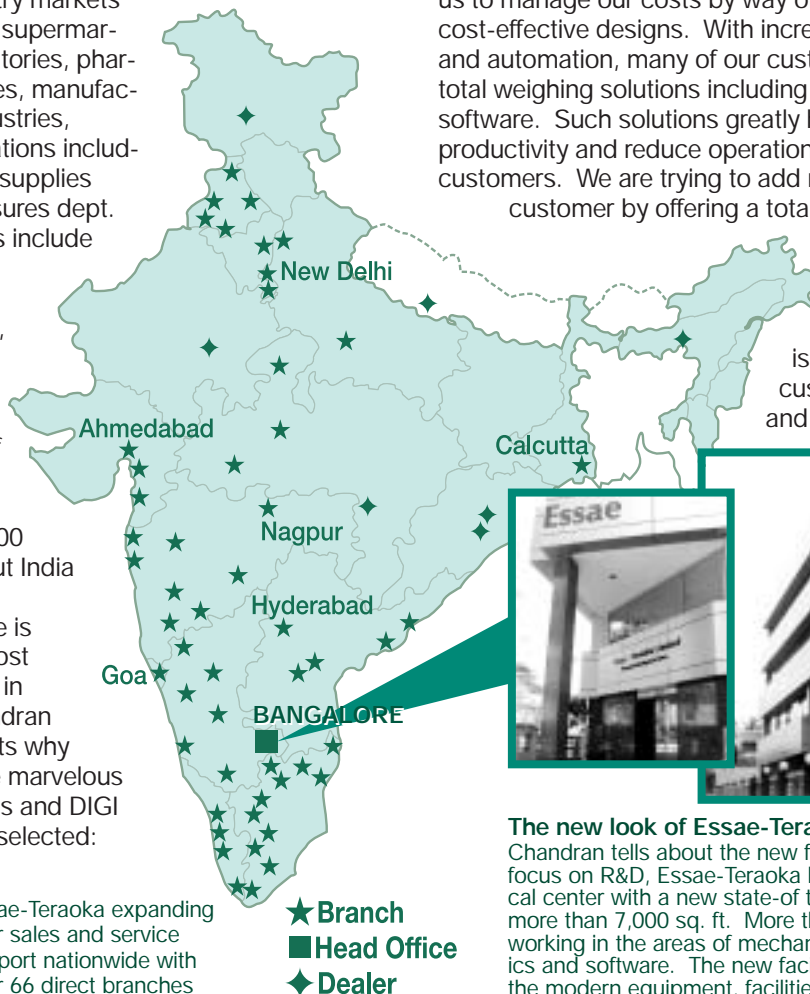
Following the article in DNB No.44, Essae-Teraoka Ltd. is now highlighted in this issue for their contribution to the Indian weighing industry for more than sixteen years. Last March, they were the first manufacturer to cross the 100,000th machine mark in the electronic weighing scale industry in India.

We would like to focus on the points that have made this success possible and why they have such a high reputation in the markets.

Since its founding in 1986, Essae-Teraoka has established high reliability among a wide range of retail and manufacturing industry markets such as retail stores, supermarkets, jewelers, laboratories, pharmaceutical companies, manufacturing & process industries, government organizations including post offices, civil supplies dept., weight & measures dept. and et al. Customers include Food-World, MTR, Hindustan Lever, TATAS, MICO-Bosch, TVS Suzuki, Compaq, etc.

Prabhu Chandran, Managing Director of Essae-Teraoka Ltd. proudly says, "We have more than 70,000 customers throughout India in various segments. And our market share is more than 50% in most areas and even 80% in some regions." Chandran emphasizes the points why they have earned the marvelous trust from the markets and DIGI products have been selected:

Essae-Teraoka expanding their sales and service support nationwide with their 66 direct branches and 80 dealers' network



- high quality of DIGI products
- marketing & service network with more than 66 direct branches and 80 dealers nationwide
- high level of after sales service
- wide range of products from 0.001mg micro-balance up to 60 ton weigh bridge
- quick response to market needs on new products and prices

Another important point is that Essae-Teraoka can present a wide product line that provides total weighing solutions with the strength of Essae-Teraoka's R & D.

Prabhu Chandran, emphasizes the role of R&D, "Essae-Teraoka will lay increased emphasis and focus on its in-house R&D activities to achieve business growth and customer delight. The main objective of our R&D is new product development for the domestic market and to offer total weighing solutions. Due to the market conditions, there is also tremendous pressure on us to manage our costs by way of simpler and more cost-effective designs. With increasing computerization and automation, many of our customers are asking us for total weighing solutions including scale, hardware and software. Such solutions greatly help to improve the productivity and reduce operation costs for our customers. We are trying to add more value to the customer by offering a total solution rather than



Prabhu Chandran, Managing Director of Essae-Teraoka Ltd.

just supplying only the box." Chandran, concludes, "We realize that R&D is going to be crucial for customer delight, growth and even survival."



The new look of Essae-Teraoka R&D facility

Chandran tells about the new facility, "In line with the focus on R&D, Essae-Teraoka built the new R&D technical center with a new state-of-the-art facility occupying more than 7,000 sq. ft. More than 20 engineers are working in the areas of mechanical engineering, electronics and software. The new facility is equipped with all the modern equipment, facilities, library, emulators and software to facilitate in new product development."

Events & Exhibitions

DIGI presented at ASACH exhibition in Santiago, Chile

Miguel Ramirez, Commercial Director of ELCA S.A. reported, "The total line of DIGI products were exhibited at ASACH Show on Oct 24 to 26 in 2001. ASACH is the biggest exhibition for the retail industry held every two years. Our purpose for participating was to present DIGI's new products including SM-300 series and DS-788 series, and DIGI wrapper AW-3600CP. We are sure that these products are off to a good start and will be evaluated well, like the SM-90 series that has the No. 1 position in the market. "



EICA staff members

2001 Teraoka Award in Japan

Teraoka Seiko Co., Ltd. presented our annual Teraoka Award to four domestic dealer companies that contributed most to the growth of Teraoka Tokyo, and 43 honored individuals at dealer companies for their achievement and efforts toward the successful sales and service of Teraoka products. They were chosen from more than 1000 individuals for the following targets: sales amount, winning over users of competitor's products, field ser-

vice, supply sales, instruction, and management. The ceremony was held at Tokyo Kaikan facing the Emperor's Palace on Feb 8th and the awardees were introduced with their individual contributions mentioned at the ceremony. President Kazuharu Teraoka, Senior Managing Director Kimiyuki Takano and Teraoka Tokyo staff welcomed them at the dinner party following the ceremony.



Teraoka Award winners together with President Kazuharu Teraoka (first row, center), and Teraoka Seiko and dealer companies' executives



President Kazuharu Teraoka (third from right) and Yoshiharu Yuki (Editor-in-chief of Magazine "Revolution in Retailing", third from left) applauding the four prominent awardees of Teraoka System Co. Ltd.

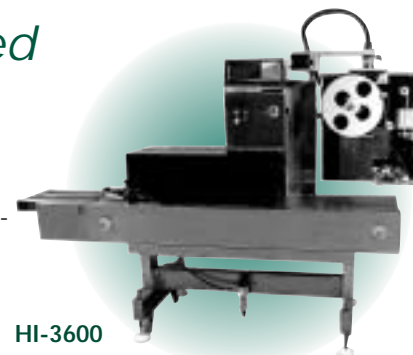


Hiroshi Kubo (center), Teraoka Hokkaido Co., Ltd. achieving the big sales to Coop Sapporo, together with Tadashi Takeuchi (left), General Manager of Wrapper business of Teraoka Tokyo and Kouichi Kanazawa of Teraoka Tokyo

DIGI food industry products well received at the International Poultry Show in Atlanta (January 16-18)

NBI showed the good presentation using a dummy production line consisting of a Converger (CV-3600), HI-3600 with an LA-3600 as the 2nd labeller, followed by an HC-3600 Print and Apply system fitted into a BL-3600 for bottom labelling. Also presented on the stand were the WI-3600, the CW-3600 and the new product WI-3645.

The NBI booth attracted many visitors with high interest from Europe, Canada and South America as well as nationwide.



HI-3600

DIGI Family News

Yujiro Sato, appointed to Managing Director of DIGI Deutschland GmbH

Yujiro Sato took the office from January 1st in 2002. Here is his message from the new desk of Managing Director.

"I came back to Japan two years ago after 7 years work as Sales Manager of DIGI Europe Ltd. in UK. It is a great pleasure to go back to Europe with more challenging tasks for me. The life at Teraoka Tokyo Headquarters for the past two years gave me the view of European business from a different angle, that is, a more global view especially for the international key accounts. It is the priority to grow the business in Germany but I believe that it will

also contribute to the growth of DIGI global business.

I am confident that we can achieve the goal together with my DIGI Deutschland staff, supported by Teraoka/DIGI group companies, leading to the contribution to customers nationwide in Germany. I am looking forward to seeing you much more soon."



Hideo Ando was appointed to European Sales Manager of Overseas Marketing Div. of Shanghai Teraoka Electronic Co.,Ltd. this January. Hideo Ando and his new colleague Ms. Helen Xu presented the new model DS-788 series at EuroShop 2002 held in Dusseldorf this February.



DIGI Calendar 2002

Date	Exhibition/Meeting	City/Country	DIGI family members
April			
3-7	ALIMENTACAO	Oporto, Portugal	MAINAL
21-22	CFIG West	Vancouver, Canada	DIGI CANADA INC.
May			
5-7	FMI Show	Chicago, USA	NBI
13-19	International Spring Fair	Plovdiv, Bulgaria	PONTLECS CO., LTD.
June			
8-11	Forum Fleisch	Wels, Austria	H. Kandolf GesmbH & Co KG
26-27	DIGI World Meeting	Bali, Indonesia	Teraoka Weigh-System Pte Ltd.
September			
10-13	Polagra Food	Poznan, Poland	Yakudo Plus Sp. z o.o.
16-22	Zagreb International Autumn Fair Modernpak	Zagreb, Croatia	SERVER MARK D.O.O.
23-28	International Autumn Fair	Plovdiv, Bulgaria	PONTLECS CO., LTD.
October			
27-29	CFIG Canada	Tronto, Canada	DIGI CANADA INC.
November			
5-8	ELMIA Subcontractor	Jonkoping, Sweden	AB CARL LIDEN

Editor's Note

Spring has come, together with the early arrival of cherry blossoms, almost two weeks earlier here in Tokyo. We enjoy the cozy time with the special lunch box and drinks together with family and company colleagues under the wonderful scenery of the full broom of the cherry blossoms.

Now DIGI News Bulletin No. 45 is published with a variety of news delivered from all over the world, with the cooperation and support of DIGI

family members. The editorial office welcomes your participation and comments anytime.

At last, World Cup 2002 is soon coming. Both host nations Japan and Korea are excited to hold this global event and are busily finishing up preparations now. We welcome visitors from all over the world.

Yoshiko

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