

Case Study

123 Mart embrace in-store automation with DIGI's all-in-one solution



Business Needs

 Complete solution that can boost both frontend and backend operations

Benefits

- Prepacked convenience with seamless weighing and labeling
- Centralised procedure for product updates
- Integrated inventory management solution
- Swift and accurate price updates

Solutions

 Cloud integration between POS system, Electronic Shelf Labels and Prepack Scale



Company:

123 Mart

Country:

Singapore

URL:

https://123mart.sg/

Industry:

Retail; Minimart

Technology:

IPT-400 Electronic Shelf Label Prepack Scale DMC Cloud Backend Service

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Aimed to bring affordable dry goods and frozen food to the heartlands, 123 Mart is helmed by 2nd generation entrepreneurs who gave birth to this community retail concept store as a way to expand and grow the family business.

With the parent company already established for its bulk food distribution to local food enterprises, 123 Mart's management decided to bring the well-trusted food products directly to the consumers via convenient meal-ready portions.

Being a minimart, every metre has to be fully maximised in order to display more products. To help 123 Mart achieve this, DIGI's compact prepack scale helps to ensure efficient prepacking at the backstore without compromising the floor space.

The versatile scale comes with a high-speed printer and a generous label roll to accommodate the large prepacking volume needed for each day.

Unlike conventional provision stores, maintaining a myriad of products at 123 Mart is never a challenge as DIGI's DMC Cloud Backend Service allows the owners to remotely update new items to the system. The newly updated items will be synchronised across the prepack scale, POS system as well as the electronic shelf labels.





Through this complete DIGI solution, 123 Mart is able to operate efficiently in a manpower-lean format, allowing the owners to focus on both the physical store as well as their e-commerce platform with ease.

This gives the owners full control over the entire store, allowing them to keep both frontend and backend operations in check without having to waste precious manpower to update each areas individually.

As the cloud-based DMC is also synced to the store's POS terminal, the owners can view the latest sales reports remotely, granting them the ability to react quicker to consumers' buying habits and prepare their inventory accordingly.

Apart from tracking sales, the fully integrated system can also be used to wirelessly update prices of the electronic shelf labels, allowing dynamic promotions to be launched directly from the POS backend.

about DIGI Group

Established in 1934 in Japan, DIGI has more than 80 years history. We have always been a leading company with retail solutions in the area of IT system, checkout/POS, weighing and packaging. We made numerous world-first innovations and have been contributing to rationalization for retailers. DIGI sales and service network covers about 150 countries across the world. We value both globalization and localization to provide the best solutions with quality products and service where the customers are located in the world.

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